

KINDLY NOTE:

All applications should be made via email to za_recruitment@jcdecaux.com and state the position in the subject line. The company is under no obligation to fill these positions, should you not receive any correspondence within two weeks of applying, please consider your application as unsuccessful.

Should you be interested, please email your application or request an in-depth job description for your perusal

Kindly note that first preference is given to National Citizens of the country

We have 3 positions available.

1. Zambia- Operations Manager- Please scroll down to Page 2
2. Nigeria- Construction Manager- Please scroll down to Page 3-4
3. Account Executive- Malawi- Please scroll down to Page 5
4. Account Executive- Mozambique- Please scroll down to Page 6

1. Job Title: Operations Manager – Zambia

Minimum Requirements

- Must have at least 5 years operational management experience
- Must be proficient in local language (written and oral)
- Must be proficient in English (written and oral)
- University graduate or equivalent (technical subject)
- Previous experience in Africa would be advantageous
- Preference will be given to citizens of the country

Key responsibilities & Functions

Operations

- Establish, manage and develop effective and efficient operational teams, including contractors, in line with budgetary targets,
- Ensure we are delivering a best in class performance, providing our commercial teams with an operational competitive advantage; providing our media clients with a compelling reason to continue to buy JCDecaux products and services.
- Defining processes, procedures and use of systems to ensure we are managing all data in accordance with Group guidelines.
- Driving competitive pricing throughout the supply chain to deliver best value at all times.
- Defining and driving operational standards and ensuring both in-house employees and contractors are adequately trained to deliver quality and health & safety compliance.

2. Job Title: Construction Manager- Lagos

Purpose of the Job:

The Construction Manager are a part of the building process from the very beginning, working closely with architects and engineers to go over plans and blueprints, making timetables for the project, determining material and labour costs, negotiating with and hiring subcontractors and workers, scheduling workers on site, gathering permits and making sure everything is up to code.

Minimum Requirements:

- Degree in Construction Management/ Related Engineering field
- 8 to10 years maximum experience in Structural Engineering, Electrical Engineering, Oil & Gas or Petrochemical or Construction industry.
- Must possess construction experience in offshore structures and/or submarine pipeline installation projects.
- Ability to travel as and when required.

Job Responsibilities:

- Manage and oversee the day-to-day construction management of projects.
- Prepares, supervises and approves the development from construction point of view, and its implementation plus ensuring Lessons Learned are properly documented throughout the life of the project including Project Close-out
- Manage the construction of JCDecaux structures effortlessly and be the construction representative of our company.
- To plan, develop and organize the construction effort to formulate the most cost-effective plan to timely completion within budget and to implement the execution of that plan.
- Responsible for implementation of the scope of work as related to construction/ fabrication, precommissioning, load-out and offshore installation hook-up and offshore pre-commissioning and commissioning of the facilities in conformance with project specifications, Scope of Work, and in accordance with the approved Project Schedule.
- Monitor and report to Country Manager of project details, including progress, risks and opportunities in a timely manner.

- Ensures all changes to specifications, work scope and drawings are documented
- Define clear roles & responsibilities and deliverable requirements in terms of both scope and schedule to all the team members.
- Review man-hours and duration forecasts to completion for onshore construction and man-hours, duration and manning forecasts for offshore hook-up and offshore installation durations and resource requirements.
- Monitor construction productivity and schedule performance and investigate reasons for less than satisfactory performance. Provide recommendations and institute measures for improvement by modification to operating procedures/work instructions.
- Adhere to Company Safety Standards and promote safety culture among the ranks through out the Company.
- Any other ad-hoc projects and duties as required by the management.

Attributes And skills:

- Strong grasp of management theories and principles
- An excellent communicator with very strong interpersonal skills
- A decision- maker who can work under extreme pressure
- Good organisational skills
- Excellent interpersonal skills
- Good problem solving skills
- Ability to identify problems and implement an action plan

3. Job Title: Account Executive - Malawi

Minimum Requirements

- Matric
- A minimum of 3 years' sales experience, preferably in the advertising industry
- Previous client services liaison experience an added advantage

Roles and Responsibilities

- Sell all available media types, educating and advising clients on advertising layout, wording, colours, etc
- Handles all calls and appointments professionally and efficiently offering superior and excellent service
- Complete all contracts and relevant admin timeously
- Achieves and exceeds individual monthly target, thereby contributing to the overall revenue budget of the department
- Ensures all signage is in good condition at all times, as well as reporting any maintenance, accident or construction to the operations department in all areas
- Seeks new business opportunities by cold calling
- Follows up on renewals and pending deals, and contacts existing clients on a regular basis offering excellent after sales service
- Takes responsibility in resolving customers queries and complaints
- Returns messages and responds to fax and e-mail messages timeously
- Attends weekly sales meetings and workshops, functions and any other company related excursions that may continue after normal business hours
- Keeps abreast of product knowledge, competitors and the outdoor advertising industry
- Perform ad hoc duties as and when necessary
- Maintains all company discipline, policies and department standards and retain confidentiality at all times

Attributes and Skills

- Excellent telephone manner and interpersonal skills
- Must be a team player
- Good admin abilities and attention to detail
- Good communication and presentation skills
- Ability to work under pressure
- Ability to work in a competitive environment
- Resilient disposition

4. Job Title: Account Executive - Mozambique

Minimum Requirements

- Matric
- A minimum of 3 years sales experience, preferably in the advertising industry
- Previous client services liaison experience an added advantage

Roles and Responsibilities

- Sell all available media types, educating and advising clients on advertising layout, wording, colours, etc
- Handles all calls and appointments professionally and efficiently offering superior and excellent service
- Complete all contracts and relevant admin timeously
- Achieves and exceeds individual monthly target, thereby contributing to the overall revenue budget of the department
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The logo for JCDecaux, featuring the company name in a bold, dark blue sans-serif font. The text is positioned to the right of a thin, light blue L-shaped line that forms a partial frame in the top-left corner of the page.

JCDecaux